

IOM US Chapter Members Meeting

Chair – Charles Bourland

Vice Chair – Randall Lindsay

30 March 2026 – 12:30p EST

<https://usiom.org/>

Agenda

- * Introduction (US Board, US Chapter) – 5
- * Corp. Member Spotlight – FLIP Electronics – 15
- * International Conference (New Orleans, LA) – Look Ahead - 15
- * Member Spotlight – 5
- * Resources & Closing – 10
- * Q&A – 10

We're advancing the
Science and Practice of
Obsolescence Management.



IOM – US Chapter

* Meet the Board

* 2025-2026

* Want to be involved?

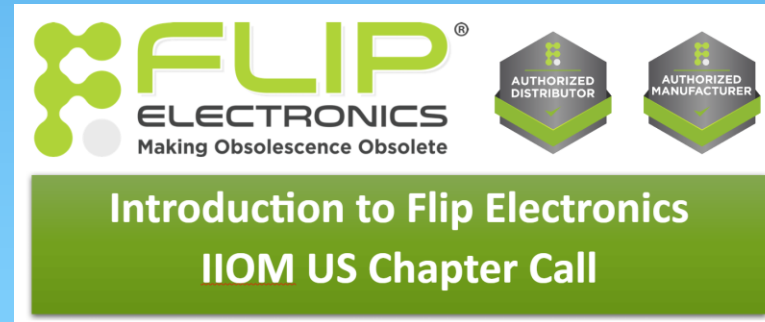
* Reach out

* usiom@outlook.com

	Role	First Name	Last Name	Company
01	Chair	Charles	Bourland	L3Harris
02	Vice Chair	Randall	Lindsay	RTX
03	Secretary	DeWayne	Hatcher	John Deere
04	Treasurer	Willie	Brown	BAE Systems / AVCOM
05	Director of Marketing & Comms	Tracy	Daubenspeck	LMI – Logistics Management Institute
08	Director of Social Media	TJ	Zitkevitz	Lockheed Martin
09	Director of Professional Dev.	Allan	Bertapelle	Sikorsky
10	Director of Events	Rese	Meikus	US Army, DoD

Corporate Members Spotlight

FLIP Electronics





Introduction to Flip Electronics

IIOM US Chapter Call

A little about Adam to start....



Company Overview - 'Making Obsolescence Obsolete'

- **Who We Are & What We Do:**

- Flip Electronics is an **authorized distributor and manufacturer of obsolete and EOL electronic components.**
- Experts in providing comprehensive **Obsolescence Management** services to our customers and manufacturer partners through:
 - **Authorized Distribution Services** specializing in Obsolete and EOL electronics components.
 - Flip Electronics Manufacturing Services (FMS), a division of Flip, offering **Extended Manufacturing capabilities** of EOL components.
- Established **strong partnerships** with leading original equipment manufacturers (OEMs) and Electronics Manufacturing Services companies (EMS) worldwide.

- **Who We Are NOT:**

- Flip is NOT A BROKER.
- Flip is NOT AN INDEPENDENT DISTRIBUTOR.

- **Core Solutions:**

- Relentless Commitment to addressing industry shortages and Product Obsolescence challenges.
- Supplying hard-to-find, factory-authorized components.
- Protecting supply chains from counterfeits and gray market risks.
- Developing proactive end-of-life strategies to avoid costly redesigns.

- **HQ & Distribution Center:**

- Alpharetta, Georgia, USA with global presence via teams in EMEA & APAC regions

- **Primary Industries Served:**

- Aerospace & Defense, Transportation, Industrial, Medical, IoT

- **Employees:**

- 100+



MIKE ENGLERT
CFO
15+ YEARS

BILL BRADFORD
PRESIDENT
30+ YEARS

JASON MURPHY
CEO
25+ YEARS

TODD MCATEE
CRO
30+ YEARS

ANDREW MOELLER
EVP SALES
25+ YEARS

WILL KIBLER
COO
5+ YEARS

Our Mission, Vision, & Value Proposition

Our Mission: "Make Obsolescence Obsolete" by providing reliable and cost-effective solutions for the obsolescence of electronic components.

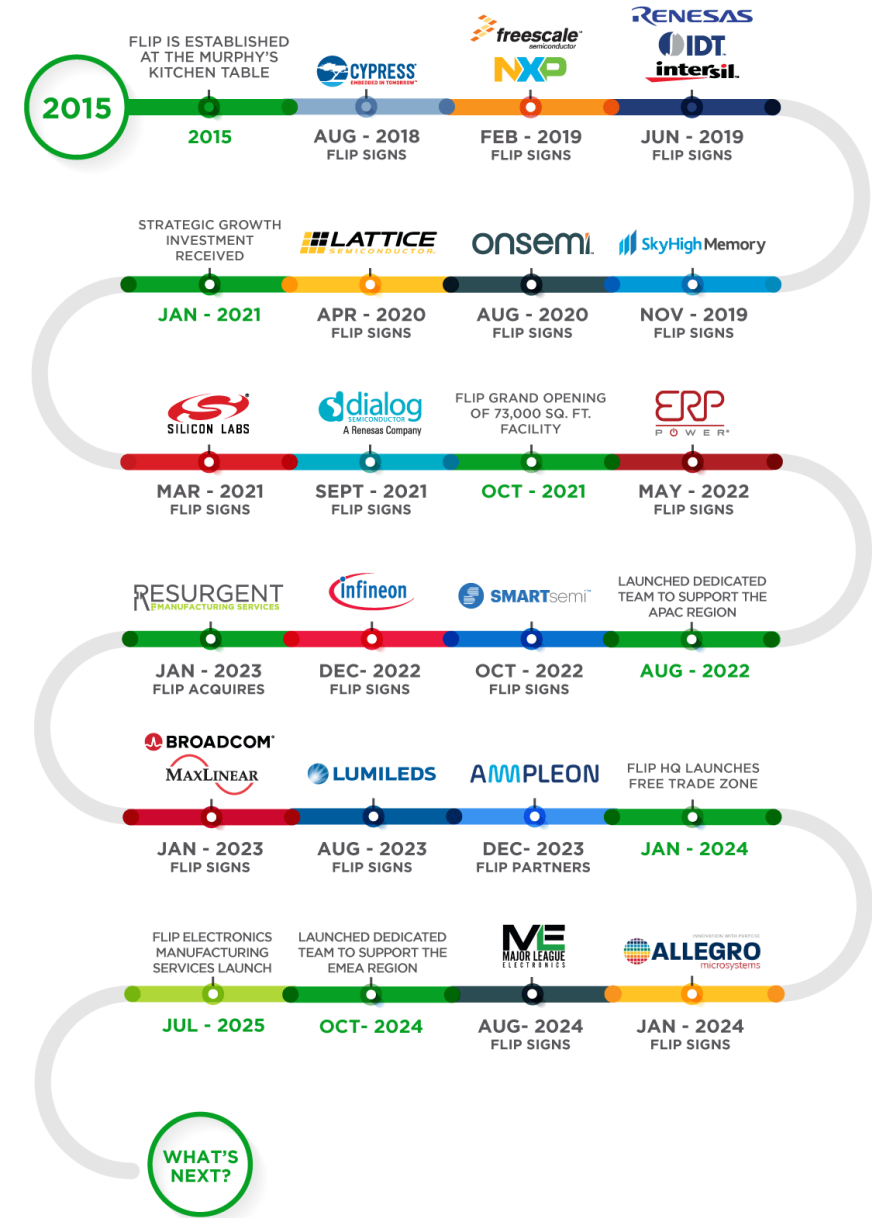
Our Vision: to be the most trusted and innovative partner in proactive Obsolescence Management—ensuring uninterrupted supply chains for critical electronic systems.

Market disruptor with innovative approach that creates complementary value for Flip's suppliers and customers.



Flip Evolution

- **Founded based on a simple realization:** the electronic component industry was underserved in terms of what semiconductor manufacturers or Original Component Manufacturers (OCMs) could do with excess and end-of-life (EOL) inventory.
- In the past, **many OCMs were devaluing** excess and EOL inventory to sell it at a lower price.
- Flip succeeded by **taking a different approach** by prioritizing the significance of EOL inventory & forming direct collaborations with OCMs.
- Since 2015, we have continued to **broaden our supplier partnerships**.
- Flip expanded to a **custom-built facility** in Alpharetta, Georgia in 2021.
 - A Free Trade Zone (FTZ) was launched in 2024.
- **Extended Manufacturing** is now built into our DNA through the acquisition of **Flip Electronics Manufacturing Services in 2023** (formally known as Resurgent Manufacturing Services).
- The Flip Family continues to gain **global presence** through recent people expansions in EMEA and Asia



Flip Electronics Manufacturing Services (FMS)

A Division of Flip Electronics (Formerly Resurgent Manufacturing Services)

- **FMS provides Supply Chain Solutions for Obsolete and EOL products through manufacturing**
- **Extended Lifecycle Manufacturing** – FMS bridges *‘the gap’* between a Semiconductor Component Lifecycle and a Customer Product Lifecycle
- **Fabless Semiconductor Manufacturer** utilizing a unique Licensing model
 - FMS licenses manufacturing rights from the OCM.
 - No change to form, fit or function while using the OCMs existing supply chain
 - All aspects of manufacturing, supply chain, sales, quality transfer to FMS
- **Target Markets - Long Life Cycles & High Qualification requirements**
 - Industrial, Aerospace & Defense, Medical and Transportation
- **Experienced Leadership team** with engineering prowess and knowledge in:
 - Foundry & OSAT subcontractor management
 - Wafer Fabrication technologies, Assembly & Test processes
- **Additional Services** - Wafer Storage & Samples programming & fulfillment
- **Authorized Manufacturer of Ampleon’s legacy LDMOS portfolio of high-performance RF Transistors**
 - Committed to 20 years+ Continuity of Supply to Customers
 - A Global Distribution Network including Avnet, RFMW, DXY & Flip Electronics



Duker Dapper

VP, General Manager
30+ Years



Adam Mold

*Director of Business Development,
Sales & Marketing*
25+ Years



Thomas Skarbek

Director of Sales Operations
30+ Years



Nonie Estepa

Product Engineering Sr Manager
30+ Years



David Drezek

Product Manager
20+ Years

International Symposium 2026



INTERNATIONAL SYMPOSIUM

United States 2026

May 11-14, 2026
New Orleans, Louisiana

Speaker Registration Deadline: **April 6**
Final Presentations Submitted: **April 6**

*Secure Your Spot.....
Register Today!*

IIOM US Symposium 2026

Dates: May 11 – 14, 2026

Location: Hilton New Orleans Riverside

Registration Fees for attendees staying at Hilton Riverside New Orleans (Host Hotel)*

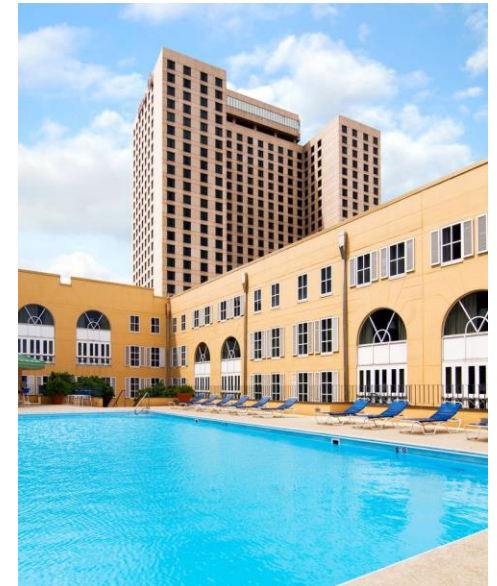
Non-Member Regular Rate: \$1,500

IIOM Member/Government Regular: \$1,350

Registration Fee for Attendees electing to stay off property: \$1,850

Included with Registration:

- * Access to all General Sessions, Workshops, and Exhibit Hall
- * Instructions to view Proceedings
- * Daily Refreshment breaks
- * Networking Lunches - Tuesday & Wednesday
- * Evening Events - Monday, Tuesday, & Wednesday



What to Expect?

Theme: The Obsolescence Management of Tomorrow: People, Technology, Strategy, and Innovation

Almost 60 Abstracts Received!!

4 Full Days of Groundbreaking Content:

- 12 Workshops (All day Monday & Thursday afternoon)
- 2 ½ Days of Symposium General Session (Tu/W/Tr morning)
- 40+ Technical Presenters

Networking and Social Events:



Agenda



Monday May 11	Tuesday May 12	Wednesday May 13	Thursday, May 14
<ul style="list-style-type: none">• Workshops 8:30 AM – 4:00 PM• Welcome Reception 4:00 PM – 5:00 PM	<ul style="list-style-type: none">• General Sessions 8:30 AM – 5:00 PM	<ul style="list-style-type: none">• General Sessions 8:30 AM – 5:00 PM	<ul style="list-style-type: none">• General Sessions 8:30 AM – 12:00 PM
 Friendship Dinner 6:00 PM	 Keynote: Lt. Gen. L. Scott Rice (Ret.)	 Panel: It Takes A Village – <i>Resources to Sustain Supply</i>	 Keynote: Mr. Dan Deisz, Rochester Electronics
	 Panel: It Takes A Village – <i>From Material to End Product</i>	<ul style="list-style-type: none">• Networking Lunch 12:00 PM – 1:30 PM	<ul style="list-style-type: none">• IIOM US Chapter Lunch Meeting 12:00 PM – 12:30 PM•  Election of New Board Members
	<ul style="list-style-type: none">• Networking Lunch 12:00 PM – 1:30 PM• Networking Reception 5:00 PM – 6:30 PM	 Celebration Event 6:00 PM – 8:30 PM	 DoD Town Hall 12:30 PM
			 Afternoon Workshops 1:00 PM – 4:00 PM



Symposium Workshops

WORKSHOPS

* Pre-Conference Workshop – Obsolescence Management Primer(Virtual)

Workshop 1 – Quantifying Obsolescence Management Risk

Workshop 2 – Advanced Obsolescence Risk Management

Workshop 3 – Contracting for Obsolescence Management

Workshop 4 – Communicating Data Effectively

Workshop 5 – Supply Chain Risk Management (SCRM) & OM

Workshop 6 – Business Case, Cost Controls and Cost Estimating

Workshop 7 – Developing Obsolescence Roadmaps

Workshop 8 – Tier 1 / Tier 2 Supplier Workshop



Exhibitors and Sponsors

Exhibitors

AAA Engineering Test Lab

Accuris

Alphacore Inc

Assent Inc

BAE Systems

Blue Water Components

Crane GXV Obsolescence Management

CTG, a Division of Blue Raven Solutions

Merlin Embedded

SiliconExpert

SMT Corp

Sourceability

Teledyne HiRel Semiconductors

Zeebaware

Thank you 2026 IIOM Sponsors



ACCURIS



Assent

Faster Intelligence. Stronger Supply Chains.



4STAR
ELECTRONICS



CTG
A DIVISION OF BLUE RAVEN
SOLUTIONS



ZEEBAWARE

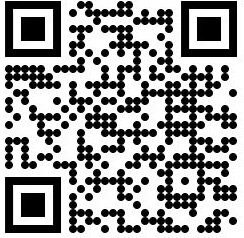


FLIP[®]
ELECTRONICS
Making Obsolescence Obsolete



Rochester
Electronics[®]

See you There!!!

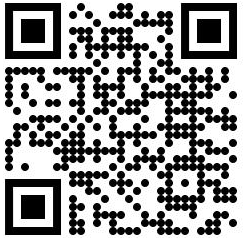
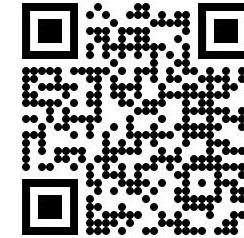


Register to Attend:

<https://www.iiom-ussymposium.com/pages/attend.html>

Become an Exhibitor(Limited Spots Remaining):

<https://www.iiom-ussymposium.com/pages/exhibit.htm>



Sponsor the Event:

<https://www.iiom-ussymposium.com/pages/sponsor.html>

Member Spotlight

Member Spotlight

Tracy Daupenspeck

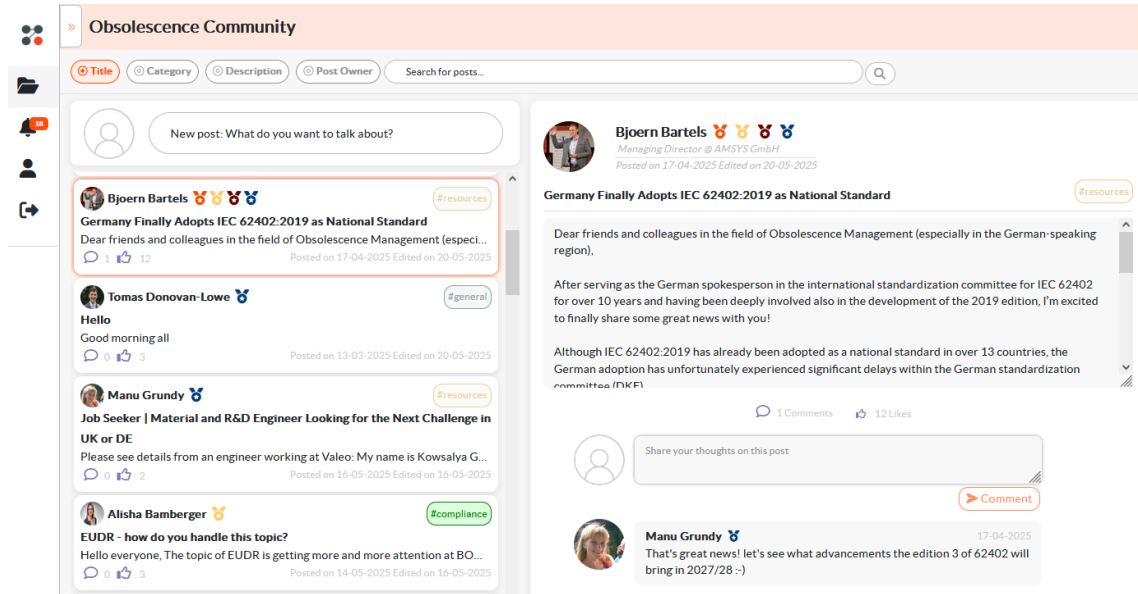
* Mr. Tracy Daubenspeck is a senior consultant with Logistics Management Institute (LMI) where he supports the Department of Defense in parts and obsolescence management; working to develop best practices, guidance, and policy. He retired as a civil servant from the United States Navy at NUWC Keyport in 2020 with 37 years of service. His involvement with the DMSMS community includes contributions to the development of SD-22, SD-26, and IEC 62402. Mr. Daubenspeck has a Bachelor of Science in Industrial Technology and is a certified Business Process Reengineering Practitioner, as well as a certified Project Manager. Tracy received the DMSMS Lifetime Achievement award in 2018 and was given the Superior Civilian Service award by the Navy in 2020. He has long supported local youth activities at youth camps, played guitar on worship teams, and enjoys fishing, boating, hiking, and kayaking.



Professional Resources

IIOM Partnership

- * Validated Membership Base
- * Real People, Community, Comradery



Obsolescence Community

Revive & Thrive: Join the Expert Community combatting Obsolescence across all frontiers
 Together, we create sustainable solutions for building resilient supply chains, managing discontinuations, complying with environmental legislation, conducting proactive life cycle risk assessments, and more.

Sign up for free



Your Benefits as an Obsolescence Community Member

Embracing Obsolescence: **Unlocking Member Benefits for Our Evolving Community**



Time

Members are always up to date with obsolescence, supply-chain and environmental compliance topics, problems and solutions.



Know-How

Due to the relevant as well as historical content posted, members have access to the know-how the other expert members of this platform offer.



Strategies

Members contribute to a continual improvement of strategies used when approaching obsolescence and life cycle management.



Collaboration

Members expose issues they are facing and exchange ideas with other community members. The purpose is here to help each other and together strengthen the market position.

The expert community provides a platform for collaboration and collective efforts to address the challenges associated with obsolescence in its various forms.



Supply-Chain Resilience

Adapt and recover quickly from disruptions through risk mitigation which often involves diversifying suppliers, having alternative suppliers or redundant systems in place. Through this you will be flexible, allowing quick adjustments to changes in demand.

Resilience often involves improved visibility into the supply chain, allowing better monitoring and management of processes.

DAU Webinar

- * Join the DAU Webinar

- * Effective Communication: Increase the Impact of Your Ideas!

- * April 16th – 1p - 2:30p EST

- * <https://www.waru.edu/events/effective-communication-increase-impact-your-ideas-o>

See Archive Online



Training ▾ Resources ▾ Topic Areas ▾ About WarU ▾ Help

Home > Events > **Effective Communication: Increase The Impact Of Your Ideas!**

EFFECTIVE COMMUNICATION: INCREASE THE IMPACT OF YOUR IDEAS!

April 16, 2026 @ 1:00 pm EDT

Learn about unique perspectives to recalibrate your understanding of effective communication. Leveraging skills from a variety of disciplines such as psychology, copywriting, negotiation, and storytelling, this presentation delivers specific and actionable guidance to improve emails, presentations, speaking for an audience, and the critical skill of active listening. A robust and dynamic list of resources and references will be included from books, lectures, videos, academia, and interviews.

Mr. Kevin Boenning

United States Army Command, Control, Communication, Computers, Cyber, Intelligence, Surveillance and Reconnaissance (C5ISR) Center DMSMS Team Lead



Kevin Boenning started working with the Department of Defense in 2020 as the United States Army Command, Control, Communication, Computers, Cyber, Intelligence, Surveillance and Reconnaissance (C5ISR) Center DMSMS Team Lead. Within his first year, the DMSMS Working Group increased the number of completed DMSMS Management Plans by 300% compared to the previous 24 months and in 2021 his team received the DMSMS Team Achievement Award. A champion of workforce development, he's coordinated several seminars that enhance the knowledge and skill set of C5ISR Center personnel on topics such as Electronic Part Obsolescence Management, Counterfeit Parts, Parts Research & Technical Documentation, DMSMS Contract Language, and International Institute of Obsolescence Management (IIOM) training. He is a graduate of the University of Maryland, Baltimore County's Mechanical Engineering program.

Paper Spotlight – Universal Decay & eTRL

OM via Universal Decay Models

- * Proposes a universal methodology for predicting when systems, skills, structures, and strategies become obsolete — before failure forces the conversation. The framework applies exponential decay mathematics across ten domains and proposes a single Predictive Obsolescence Score that works whether you are managing a data pipeline, a bridge, a workforce, or a regulation
- * [LinkedIn: Steven More - Predictive Obsolescence: A Universal Decay Intelligence Framework](#)

The Mathematical Foundation: Decay as a Universal Law

The conceptual anchor of this framework originates in nuclear physics. The exponential decay equation:

$$N(t) = N_0 \cdot e^{-\lambda t}$$

describes the rate at which a quantity N_0 diminishes over time t , governed by a domain-specific decay constant λ . The **half-life** — the time required for any quantity to reduce by exactly half — is derived as:^{[1][2]}

$$t_{1/2} = \frac{\ln 2}{\lambda}$$

When R.E. Burton and R.W. Keblner adapted this concept to information science in 1960, they established a critical distinction: unlike a radioactive atom, an obsolete entity does not disintegrate. It simply becomes *used less*, *cited less*, or *superseded*. This distinction is what makes predictive obsolescence universally applicable — because "decay" in non-physical domains is a function of **contextual relevance**, not physical degradation alone.^[2]

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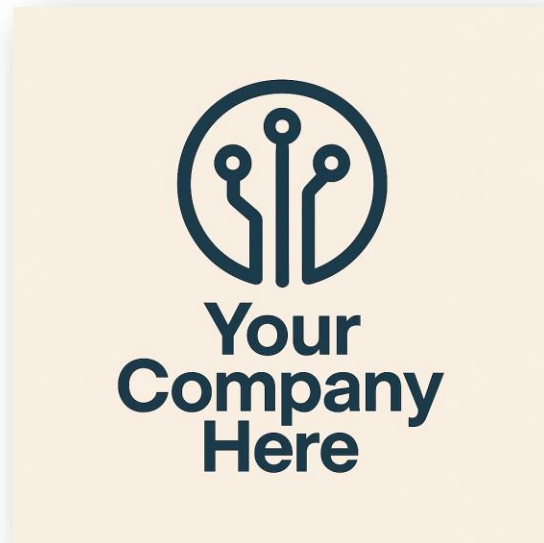
Decay Driver	Definition	Universal Indicator
Contextual Drift	Gap between an entity's original purpose and the current operating environment	Requirement velocity gap; mission relevance divergence
Competitive Displacement	Emergence of a superior alternative that renders the existing entity suboptimal	Market adoption rate of replacement; citation decline rate in knowledge
Environmental Stress	External forces (regulatory, ecological, economic, geopolitical) that accelerate decay	Stress event frequency; policy change velocity
Internal Entropy	Progressive degradation from within, without external trigger	Technical debt accumulation; skill non-use atrophy rate
Integration Fragility	The entity's inability to connect with adjacent, evolving systems	Interoperability score degradation; API versioning fragmentation

Extended Tech. Readiness Levels

- Your text here**
- * Proposes a universal methodology for predicting when systems, skills, structures, and strategies become obsolete — before failure forces the conversation. The framework applies exponential decay mathematics across ten domains and proposes a single Predictive Obsolescence Score that works whether you are managing a data pipeline, a bridge, a workforce, or a regulation
 - * [LinkedIn: Steven More - Predictive Obsolescence: A Universal Decay Intelligence Framework](#)

Corporate Members

Interested in Corporate Membership?



Special Thanks to Corporate Members

* Corporate Members

- * Solid State Disks, Ltd.
- * Blue Raven Electronics
- * IBS Electronics
- * Blue Water Components
- * Silicon Expert



Join Today:

<https://usiom.org/product/us-corporate-annual-1-year>

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* 2025-2026

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10	Director of Events	Rese	Meikus	US Army, DoD

Board Elections Upcoming → In-Person @
New Orleans, LA Symposium

2026 & Beyond

* US Chapter Overview

- * > 175 U.S. Members + 6 Corp. Members
- * usiom.org – Join Iiom US

* Symposium & Members Meeting

- * May Symposium – New Orleans, LA

* Quarterly Virtual Members Meetings

- * Next Mtg. in March 2026– Virtual
- * In-Person Mtg. @ Board Elections @ DPMC Meeting (Point Verde, FL)

* Training / Certification Path

- * Blue Water Components – Multiple Offerings Upcoming



June – Next Members Mtg.
+ Board Elections